Oral Cancer and Precancerous Lesions
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ABSTRACT In the United States, cancers of the oral cavity and oropharynx represent approximately three percent of all malignancies in men and two percent of all malignancies in women. The American Cancer Society estimates that 28,900 new cases of oral cancer will be diagnosed in 2002, and nearly 7,400 people will die from this disease. Over 90 percent of these tumors are squamous cell carcinomas, which arise from the oral mucosal lining. In spite of the ready accessibility of the oral cavity to direct examination, these malignancies still are often not detected until a late stage, and the survival rate for oral cancer has remained essentially unchanged over the past three decades. The purpose of this article is to review the clinical features of oral cancer and premalignant oral lesions, with an emphasis on early detection. (CA Cancer J Clin 2002;52:195-215.)

INTRODUCTION

Cancers of the oral cavity and oropharynx represent approximately three percent of all malignancies in men and two percent of all malignancies in women in the United States. It is estimated that these tumors will account for 28,900 new cases and 7,400 deaths in 2002 in the United States.1 Squamous cell carcinoma, which arises from the oral mucosal lining, accounts for over 90 percent of these tumors.2-4 This article will review the epidemiology and clinical features of oral and oropharyngeal squamous cell carcinoma, with a special emphasis on the recognition of early cancer and premalignant oral lesions.

EPIDEMIOLOGY

Oral cancer most commonly occurs in middle-aged and older individuals, although a disturbing number of these malignancies is also being documented in younger adults in recent years.5,7 From an epidemiological and clinicopathological perspective, “oral cancer” can be divided into three categories: carcinomas of the oral cavity proper, carcinomas of the lip vermilion, and carcinomas arising in the oropharynx. Intraoral and oropharyngeal tumors are more common among men than women, with a male:female ratio of over 2:1.2,6-7 However, the disparity in the male:female ratio has become less pronounced over the past half century, probably because women have been more equally exposing themselves to known oral carcinogens such as tobacco and alcohol.45 The annual incidence of oral and
Pharyngeal cancer in African Americans (12.4 cases per 100,000 population) is higher than among whites (9.7 cases per 100,000); the highest incidence rate is among African-American males (20.5 cases per 100,000 population). In contrast to intraoral and oropharyngeal carcinomas, cancers of the lip vermilion are more akin epidemiologically to squamous cell carcinoma of the skin and occur primarily in white men. These lip tumors are most strongly associated with chronic sun exposure, although sometimes they have been related to the site where cigarettes or pipe stems have habitually been held. These malignancies are much more common in men, probably because men are more likely to have vocations and/or avocations that result in greater cumulative sun exposure. At one time, the lip was the most common site for oral cancer; however, the incidence of cancer in this location has decreased significantly over the past half century because fewer men hold outdoor occupations.

Despite advances in surgery, radiation, and chemotherapy, the five-year survival rate for oral cancer has not improved significantly over...
the past several decades and it remains at about 50 to 55 percent.\textsuperscript{3,9} Unfortunately, African Americans have a significantly higher mortality rate when compared with whites (4.4 versus 2.4 per 100,000 population), partly because among African Americans, tumors are more often discovered at an advanced stage (Figure 1).\textsuperscript{3,9,11,12} From 1985 to 1996, the five-year survival rate for carcinoma of the tongue in African-American men was 27 percent, compared with a 47 percent five-year survival rate among white men.\textsuperscript{3} For floor of mouth cancers, the survival rate was 52 percent in whites, compared with only 33 percent among African Americans. When compared with intraoral carcinoma, the prognosis for lip cancer is quite good, with a five-year survival rate of 95 percent.\textsuperscript{2,3}

**RISK FACTORS**

The strong association between cancers of the oral cavity and pharynx with tobacco use is well established. Epidemiological studies show that the risk of developing oral cancer is five to nine times greater for smokers than for nonsmokers, and this risk may increase to as much as 17 times greater for extremely heavy smokers of 80 or more cigarettes per day.\textsuperscript{2,13-17} The percentage of oral cancer patients who smoke (approximately 80 percent) is two to three times greater than that of the general population. In addition, treated oral cancer patients who continue to smoke have a two to six times greater risk of developing a second malignancy of the upper aerodigestive tract than those who stop smoking.\textsuperscript{10,18} Marijuana use has been identified as a major risk factor for cancers of the upper aerodigestive tract. In studies controlled for smoking, moderate-to-heavy drinkers have been shown to have a three to nine times greater risk of developing oral cancer.\textsuperscript{13,14,16,17} One study from France showed that extremely heavy drinkers (greater than 100 grams of alcohol per day) had a 30 times greater risk of developing oral and oropharyngeal cancer (a typical serving of beer, wine, or liquor contains ten to 15 grams of alcohol).\textsuperscript{15} Of even greater significance is the synergistic effect of alcohol and smoking; some subsets of patients who are both heavy smokers and heavy drinkers can have over one hundred times greater risk for developing a malignancy.\textsuperscript{15,16}

In India and Southeast Asia, the chronic use of betel quid (\textit{paan}) in the mouth has been strongly associated with an increased risk for oral cancer.\textsuperscript{24-26} The quid typically consists of a betel leaf that is wrapped around a mixture of areca nut and slaked lime, usually with tobacco and sometimes with sweeteners and condiments. The slaked lime results in the

Snuff and chewing tobacco have also been associated with an increased risk for oral cancer.\textsuperscript{20} In one study of women in the southern United States, chronic users of snuff were estimated to have a four times greater risk of developing oral cancer.\textsuperscript{21} In addition, a significant number of oral cancers in smokeless tobacco users develop at the site of tobacco placement. However, the use of smokeless tobacco appears to be associated with a much lower cancer risk than that associated with smoked tobacco. The incidence of oral cancer in West Virginia is below the national average, even though this state has the highest consumption of chewing tobacco in the United States.\textsuperscript{22} Recent studies from Scandinavia have suggested that the use of Swedish snuff (which is nonfermented and has lower nitrosamine levels) is not associated with an increased risk for oral cancer.\textsuperscript{17,23}

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release of an alkaloid from the areca nut, which produces a feeling of euphoria and well-being in the user. Betel quid chewing often results in a progressive, scarring precancerous condition of the mouth known as oral submucous fibrosis. In India, one study showed a malignant transformation rate of 7.6 percent for oral submucous fibrosis.25

Recent evidence suggests that human papillomavirus (HPV) may be associated with some oral and oropharyngeal cancers.27-31 HPV-16 has been detected in up to 22 percent of oral cancers, and HPV-18 has been found in up to 14 percent of cases.28 Dietary factors, such as a low intake of fruits and vegetables, may also be related to an increased cancer risk.32,33 As previously indicated, chronic actinic exposure is associated with the development of carcinomas of the lip vermilion.

A number of studies have suggested that oral lichen planus, especially the erosive form, may be associated with an increased cancer risk, although other investigators have questioned the strength of this association.34-36 Iron deficiency anemia in combination with dysphagia and esophageal webs (known as Plummer-Vinson or Paterson-Kelly syndrome) is associated with an elevated risk for development of carcinoma of the oral cavity, oropharynx, and esophagus.37,38 Immunosuppression appears to predispose some individuals to an increased risk for oral cancer. Carcinomas of the lip have been reported in a number of kidney transplant patients receiving immunosuppressive medications, and oral carcinomas have been documented in young AIDS patients.39-42

EARLY DIAGNOSIS

Despite the great strides that have been made in recent decades to improve the prognosis for a number of cancers throughout the body, the prognosis for oral cancer has not experienced a similar improvement.3,8,11 Because five-year survival is directly related to stage at diagnosis, prevention and early detection efforts have the potential not only for decreasing the incidence, but also for improving the survival of those who develop this disease. Early diagnosis depends upon an astute clinician or patient who may identify a suspicious lesion or symptom while it is still at an early stage. However, it is apparent that many clinicians, including dentists and physicians, may not be knowledgeable about the risk factors, diagnosis, and early detection of these cancers and/or are not performing routine oral cancer examinations.43-49

The Centers for Disease Control and Prevention’s 1998 National Health Interview Survey (NHIS) Adult Prevention Supplement included questions regarding examinations for oral cancer. Participants were asked “Have you ever had a test for oral cancer in which the doctor or dentist pulls on your tongue, sometimes with gauze wrapped around it, and feels under the tongue and inside the cheeks?” Only 16 percent of respondents reported that they ever had such an exam. This reported cumulative prevalence of oral cancer exams was higher in whites (18 percent) than in African Americans (10 percent), American Indians/Alaska Natives (8 percent), or Asian/Pacific Islanders (11 percent). Former smokers (21 percent) were more likely than current smokers (13 percent) or people who had never smoked (16 percent) to recall having ever had this examination. Among all individuals who reported having had an oral cancer exam, 70 percent reported that their last exam was within the past year.*

Early oral cancers and precancerous lesions are often subtle and asymptomatic. Therefore, it is important for the clinician to maintain a high index of suspicion, especially if risk factors such as tobacco use or alcohol abuse are present. Invasive oral squamous cell carcinoma is often preceded by the presence of clinically identifiable premalignant changes of the oral mucosa. These lesions often present as either white or red patches, known as leukoplakia and erythroplakia. As the cancer develops, the patient may notice the presence of a nonhealing ulcer. Later-stage symptoms include bleeding, loosening of teeth, difficulty wearing dentures, dysphagia, dysarthria, odynophagia, and development of a neck mass.

The American Cancer Society recommends a cancer-related check-up annually for all individuals aged 40 and older, and every three years for those between the ages of 20 and 39, which “should include health counseling and, depending on a person’s age, might include examinations for cancers of the thyroid, oral cavity, skin, lymph nodes, testes, and ovaries.”50 According to the US Preventive Health Services Task Force (USPHSTF), “there is insufficient evidence to recommend for or against routine screening of asymptomatic persons for oral cancer by primary care clinicians … clinicians may wish to include an examination for cancers of the thyroid, oral cavity, skin, lymph nodes, testes, and ovaries.”560

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LEUKOPLAKIA

The term leukoplakia was first used by Schwimmer in 1877 to describe a white lesion of the tongue, which probably represented a syphilitic glossitis.52 The definition of leukoplakia has often been confusing and controversial—so much so, that some clinicians now avoid using this term in their lexicon. As defined by the World Health Organization, leukoplakia is “a white patch or plaque that cannot be characterized clinically or pathologically as any other disease.”53 As such, leukoplakia should be used only as a clinical term; it has no specific histopathological connotation and should never be used as a microscopic diagnosis.54 In the evaluation of the patient, leukoplakia is a clinical diagnosis of exclusion. If an oral white patch can be diagnosed as some other condition (e.g., candidiasis, lichen planus, leukoedema, etc.), then the lesion should not be considered to be an example of leukoplakia. Sometimes a white
patch is initially believed to represent leukoplakia, but the biopsy reveals another specific diagnosis. In such cases, the lesion should no longer be categorized as a leukoplakia.

The usage of the term leukoplakia continues to undergo refinement.55 Frequently, oral white patches are seen secondary to identifiable local irritation. For example, thickened hyperkeratotic changes are frequently found on the edentulous areas of the alveolar ridges, especially in patients who do not wear an overlying dental prosthesis. Because these exposed edentulous sites receive more irritation during mastication, there is a natural tendency for the epithelium to become more hyperkeratotic as a protective phenomenon, similar to a callus developing on one’s hand. Because such “ridge keratoses” rarely ever show any dysplastic changes or transform into carcinoma, most experts prefer placing them into a separate category (“frictional keratoses”), rather than considering them to be leukoplakias.2,55 Likewise, hyperkeratotic changes that develop secondary to chronic cheek chewing...
(“morsicatio buccarum”) or tongue chewing (“morsicatio linguarum”) should not be classified as leukoplakia; such lesions are not premalignant and they are readily reversible if the irritation is avoided.

Two specific tobacco-related lesions of the oral mucosa, nicotine stomatitis and tobacco pouch keratosis, have often been included under the broad umbrella of leukoplakia. However, because these lesions have a specific known cause and prognosis, we prefer to classify them separately from leukoplakia.

Leukoplakia is seen most frequently in middle-aged and older men, with an increasing prevalence with age.2,56 Fewer than one percent of men below the age of 30 have leukoplakia, but the prevalence increases to an alarming eight percent in men over the age of 70.56 The prevalence in women past the age of 70 is approximately two percent. The most common sites are the buccal mucosa, alveolar mucosa, and lower lip; however, lesions in the floor of mouth, lateral tongue, and lower lip are most likely to show dysplastic or malignant changes.57

Early or thin leukoplakia appears as a slightly elevated grayish-white plaque that may be either well defined or may gradually blend into the surrounding normal mucosa (Figure 4).2,58 As the lesion progresses, it becomes thicker and whiter, sometimes developing a leathery appearance with surface fissures (homogeneous or thick leukoplakia) (Figure 5). Some leukoplakias develop surface irregularities and are referred to as granular or nodular leukoplakias (Figure 6). Other lesions develop a papillary surface and are known as verrucous or verruciform leukoplakia (Figure 7).

One uncommon variant, known as proliferative verrucous leukoplakia (PVL), is characterized by widespread, multifocal sites of involvement, often in patients without known risk factors.59-63 The condition begins with conventional flat white patches that, over time, tend to become much thicker and papillary in nature (Figure 8). This papillary proliferation may progress to the point where the lesion can be categorized microscopically as a verrucous carcinoma. However, in spite of treatment, the lesions have a high recurrence rate and often eventually transform into more aggressive squamous cell carcinoma.

In recent years, a number of oral white patches have been identified that appear to be related to the use of toothpastes or mouth rinses containing the herbal extract, sanguinaria.64-66 Such lesions most frequently have been identified on the maxillary alveolar mucosa and buccal vestibule, although some patients have developed lesions on the mandibular alveolar mucosa. Microscopically, these lesions usually show hyperkeratosis and epithelial atrophy, sometimes in association with true dysplasia, although the potential for the development of cancer is uncertain.

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### TABLE 1

<table>
<thead>
<tr>
<th>Site</th>
<th>% of Leukoplakias at this site</th>
<th>% of Leukoplakias at this site that showed dysplasia or carcinoma</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lips</td>
<td>10.3</td>
<td>24.0</td>
</tr>
<tr>
<td>Maxillary mucosa and sulcus</td>
<td>10.7</td>
<td>14.8</td>
</tr>
<tr>
<td>Mandibular mucosa and sulcus</td>
<td>25.2</td>
<td>14.6</td>
</tr>
<tr>
<td>Palate</td>
<td>10.7</td>
<td>18.8</td>
</tr>
<tr>
<td>Buccal mucosa</td>
<td>21.9</td>
<td>16.5</td>
</tr>
<tr>
<td>Tongue</td>
<td>6.8</td>
<td>24.2</td>
</tr>
<tr>
<td>Floor of mouth</td>
<td>8.6</td>
<td>42.9</td>
</tr>
<tr>
<td>Retromolar</td>
<td>5.9</td>
<td>11.7</td>
</tr>
<tr>
<td>Total</td>
<td><strong>100.0</strong></td>
<td><strong>19.9</strong></td>
</tr>
</tbody>
</table>

(average for all sites)

Figure 3  Frictional ridge keratosis. This rough, white change of
the edentulous area of the alveolar ridge represents a frictional
hyperkeratosis because this area now receives more irritation
during mastication. This should not be mistaken for true
leukoplakia, and biopsy is not indicated.

Figure 4  Early or thin leukoplakia. This subtle white patch on
the lateral soft palate showed severe epithelial dysplasia on biopsy.

Figure 5  Thick leukoplakia. This thick white lesion on the
lateral/ventral tongue showed moderate epithelial dysplasia.
Thinner areas of leukoplakia are visible on the more posterior
aspects of the lateral tongue and in the floor of mouth.

Figure 6  Granular leukoplakia. A small leukoplakic lesion with a
rough, granular surface on the posterior lateral border of the
tongue. The biopsy revealed early invasive squamous cell
carcinoma. Such a lesion would be easily missed during an oral
examination unless the tongue is pulled out and to the side to
allow visualization of this high-risk site. (Courtesy of Neville BW,
Damm DD, Allen CM, et al. Oral & Maxillofacial Pathology, ed 2,
Philadelphia, WB Saunders, 2002.)

Figure 7  Verruciform leukoplakia. The papillary component of
this lesion on the left side of the picture (patient’s right) showed
well-differentiated squamous cell carcinoma.

Figure 8  Proliferative verrucous leukoplakia. This middle-aged
gentleman has had a seven year history of these recurring,
spreading hyperkeratotic lesions that involve both the buccal and
lingual gingiva. Multiple biopsies have ranged from simple
hyperkeratosis to moderate epithelial dysplasia.
Figure 9  **Speckled leukoplakia.** This mixed white and red lesion of the buccal mucosa showed moderate epithelial dysplasia.

Figure 10  **Leukoplakia.** A diffuse leukoplakia of the left lateral border of the tongue. A biopsy of the thick, rough zone at the anterior aspect of the lesion showed early invasive squamous cell carcinoma.

Figure 11  **Erythroplakia.** This small, subtle red lesion on the right lateral border of the tongue showed carcinoma in situ on biopsy. Adjacent slight leukoplakic changes are also evident (erythro- leukoplakia). (Courtesy of Neville BW, Damm DD, Allen CM, et al. Oral & Maxillofacial Pathology, ed 2, Philadelphia, WB Saunders, 2002.)

Figure 12  **Nicotine stomatitis.** Rough, white, fissured appearance of the hard and soft palate in a heavy pipe smoker. The red, punctate areas represent the inflamed openings of the minor salivary gland ducts.

Figure 13  **Tobacco pouch keratosis.** A white, wrinkled change of the mucosa in the mandibular buccal vestibule secondary to the use of chewing tobacco.
Because sanguinaria-associated keratoses can be extensive or multifocal, sometimes they are misinterpreted as early proliferative verrucous leukoplakia.

Some leukoplakias occur in combination with adjacent red patches or erythroplakia. If the red and white areas are intermixed, the lesion is called a speckled leukoplakia or speckled erythroplakia (Figure 9).

The frequency of dysplastic or malignant alterations in oral leukoplakia has ranged from 15.6 to 39.2 percent in several studies. In one large, well known retrospective study that looked at approximately 3,300 biopsies of oral white lesions, Waldron and Shafer determined that 19.9 percent of leukoplakias showed some degree of epithelial dysplasia (Table 1). In this group, 3.1 percent were unsuspected squamous cell carcinoma, 4.6 percent showed severe dysplasia or carcinoma in situ, and 12.2 percent showed mild-to-moderate epithelial dysplasia. Differences in the frequency of dysplastic changes in leukoplakia studies may reflect selection bias or differences in the clinical definition of oral leukoplakia. If white lesions such as frictional ridge keratoses and nicotine stomatitis are not included as examples of clinical leukoplakia, the percentage of cases showing dysplastic changes will be higher.

The location of oral leukoplakia has a significant correlation with the frequency of finding dysplastic or malignant changes at biopsy. In the study by Waldron and Shafer, the floor of mouth was the highest-risk site, with 42.9 percent of leukoplakias showing some degree of epithelial dysplasia, carcinoma in situ, or unsuspected invasive squamous cell carcinoma. The tongue and lip were also identified as high-risk sites, with dysplasia or carcinoma present in 24.2 percent and 24.0 percent of these cases, respectively.

The clinical appearance of leukoplakia may also indicate some correlation with the likelihood that the lesion will show dysplastic or malignant features. In general, the thicker the leukoplakia, the greater the chance of finding dysplastic changes; therefore, a verrucous leukoplakia is more likely to show dysplasia than a thick homogeneous leukoplakia, which, in turn, is more likely to show dysplasia than a thin leukoplakia (Figure 10). Leukoplakias with an intermixed

<table>
<thead>
<tr>
<th>Source</th>
<th>Country</th>
<th>Year</th>
<th># of Patients</th>
<th>% of Patients with Malignant Transformation</th>
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<tbody>
<tr>
<td>Einhorn and Wersäll71</td>
<td>Sweden</td>
<td>1967</td>
<td>782</td>
<td>4.0</td>
</tr>
<tr>
<td>Silverman73</td>
<td>United States</td>
<td>1968</td>
<td>117</td>
<td>6.0</td>
</tr>
<tr>
<td>Pindborg et al.67</td>
<td>Denmark</td>
<td>1968</td>
<td>248</td>
<td>4.4</td>
</tr>
<tr>
<td>Kramer74</td>
<td>England</td>
<td>1969</td>
<td>187</td>
<td>4.8</td>
</tr>
<tr>
<td>Roed-Petersen75</td>
<td>Denmark</td>
<td>1971</td>
<td>331</td>
<td>3.6</td>
</tr>
<tr>
<td>Bánóczy72</td>
<td>Hungary</td>
<td>1977</td>
<td>670</td>
<td>6.0</td>
</tr>
<tr>
<td>Silverman et al.76</td>
<td>United States</td>
<td>1984</td>
<td>247</td>
<td>17.5</td>
</tr>
<tr>
<td>Lind77</td>
<td>Norway</td>
<td>1987</td>
<td>157</td>
<td>8.9</td>
</tr>
<tr>
<td>Bouquot and Gorlin76</td>
<td>United States</td>
<td>1988</td>
<td>463</td>
<td>10.3</td>
</tr>
</tbody>
</table>
red component (speckled leukoplakia or mixed leukoplakia/erythroplakia) are at greatest risk for showing dysplasia or carcinoma. Pindborg and associates found 14 percent of speckled leukoplakias to show carcinoma, whereas another 51 percent showed epithelial dysplasia. However, all leukoplakias should be viewed with suspicion because even small, subtle lesions can manifest significant dysplasia or unsuspected carcinoma. Therefore, directed conventional biopsy is recommended for any true oral leukoplakia.

In addition to a small percentage of leukoplakias that will show invasive carcinoma when they are first sampled for biopsy, it is also recognized that currently non-carcinomatous leukoplakias are at risk for future malignant transformation. Several clinical studies have been conducted in Europe and the United States to assess the potential for malignant transformation of oral leukoplakia (Table 2). Most of the earlier studies showed a risk of malignant transformation in the range of 3.6 to 6.0 percent. However, several of the more recent studies have shown more alarming malignant transformation rates ranging from 8.9 to 17.5 percent. Although the reason for these results is unclear, it may be due to a more restrictive definition of what is considered clinical leukoplakia and further underscores the seriousness of “true leukoplakia.” The study by Silverman and colleagues showed an overall malignant transformation of 17.5 percent. In this study, only 6.5 percent of homogeneous leukoplakias underwent malignant change; however, 23.4 percent of speckled leukoplakias and 36.4 percent of leukoplakias with microscopic evidence of dysplastic changes transformed into cancer.

When compared with “conventional leukoplakia,” proliferative verrucous leukoplakia is a particularly high-risk condition. In a follow-up study of 54 cases of proliferative verrucous leukoplakia, Silverman and Gorsky found that 70.3 percent of the patients subsequently developed squamous cell carcinoma.

Although leukoplakia is more common in men than women, several studies have shown that women with leukoplakia have a higher risk of developing oral carcinoma. Another disturbing finding is that leukoplakias in nonsmokers are more likely to undergo malignant transformation than leukoplakias in patients who do smoke. This should not be interpreted to detract from the well-established role of tobacco in oral carcinogenesis, but may indicate that nonsmokers who develop leukoplakia do so as a result of other more potent carcinogenic factors.

**ERYTHROPLAKIA**

The term *erythroplasia* was originally used by Queyrat to describe a red, precancerous lesion of the penis. The term *erythroplakia* is used for a clinically and histopathologically similar process that occurs on the oral mucosa. Similar to the definition for leukoplakia, erythroplakia is a clinical term that refers to a red patch that cannot be defined clinically or pathologically as any other condition. This definition excludes inflammatory conditions that may result in a red clinical appearance.

Oral erythroplakia occurs most frequently in older men and appears as a red macule or plaque with a soft, velvety texture (Figure 11). The floor of mouth, lateral tongue, retromolar pad, and soft palate are the most common sites of involvement. Often the lesion is well demarcated, but some examples may gradually blend into the surrounding mucosa. Some lesions may be intermixed with white areas (erythroleukoplakia). Erythroplakia is often asymptomatic, although some patients may complain of a sore, burning sensation.

Although erythroplakia is not nearly as common as leukoplakia, it is much more likely...
to show dysplasia or carcinoma. In a sister study to their large series of leukoplakia cases, Shafer and Waldron also analyzed their biopsy experience with 65 cases of erythroplakia. All erythroplakia cases showed some degree of epithelial dysplasia; 51 percent showed invasive squamous cell carcinoma, 40 percent were carcinoma in situ or severe epithelial dysplasia, and the remaining 9 percent demonstrated mild-to-moderate dysplasia. Therefore, true clinical erythroplakia is a much more worrisome lesion than leukoplakia. Likewise, in a mixed erythroleukoplakia, the red component is more likely to demonstrate dysplastic changes than is the white component; when selecting an appropriate biopsy site in a mixed lesion, the clinician should make sure that the specimen includes the red component.

**NICOTINE STOMATITIS**

Nicotine stomatitis is a thickened, hyperkeratotic alteration of the palatal mucosa that is most frequently related to pipe smoking, but milder examples can also develop secondary to cigar smoking or, rarely, from cigarette smoking. The palatal mucosa becomes thickened and hyperkeratotic, sometimes developing a fissured surface (Figure 12). The surface often develops papular elevations with red centers, which represent the inflamed openings of the minor salivary gland ducts.

The term nicotine stomatitis is actually a misnomer because it isn’t the nicotine that causes the changes; the changes are caused by the intense heat generated from the smoking. Nicotine stomatitis is seen more often in pipe smokers because of the great amount of heat that is generated from the pipistem. (Similar lesions have even been reported in patients who drink extremely hot beverages.) Although nicotine stomatitis is a tobacco-related pathosis, it is not considered to be premalignant and it is readily reversible with discontinuation of the tobacco habit.

However, in some Southeast Asian and South American countries, individuals practice a habit known as reverse smoking in which the lit end of the cigarette or cigar is placed in the mouth. This habit creates a more severe heat-related alteration of the palatal mucosa known as reverse smoker’s palate, which has been associated with a significant risk of malignant transformation.

**TOBACCO POUCH KERATOSIS**

Another specific tobacco-related oral mucosal alteration occurs in association with smokeless tobacco use, either from snuff or chewing tobacco. Such lesions typically occur in the buccal or labial vestibule where the tobacco is held, but they can also extend onto the adjacent gingiva and buccal mucosa. Early lesions may show slight wrinkling that disappears when the tissues are stretched. Other lesions may appear as hyperkeratotic, granular patches. Advanced lesions exhibit greatly thickened zones of grayish white mucosa with well-developed folds and fissures (Figure 13). The degree of clinical alteration depends on the type and quantity of tobacco, the duration of tobacco usage, and host susceptibility.

Tobacco pouch keratoses can occur at any age, even in children and adolescents. In Western cultures, these lesions currently are seen most frequently in young men and men older than 65 years of age; such lesions are less common among middle-aged men because the habit of using smokeless tobacco has not been as popular in this generation. In some rural Southern populations, smokeless tobacco keratoses are seen with some degree of frequency in older women, who may have started their snuff-dipping habit in early childhood. Overall, it is estimated that 15%
percent of chewing tobacco users and 60 percent of snuff users will develop clinical lesions, if mild examples are included. Microscopically, smokeless tobacco keratoses show hyperkeratosis and acanthosis of the mucosal epithelium. True epithelial dysplasia is uncommon; when dysplasia is found, it is usually mild in degree. However, significant dysplasia or squamous cell carcinoma occasionally may be discovered.

Most tobacco pouch keratoses are readily reversible within two to six weeks after cessation of the tobacco habit. If the lesion does not resolve after the habit is stopped, then an incisonal biopsy of the area should be performed and the patient managed accordingly. Some clinicians also recommend biopsy for lesions in patients who will not discontinue their tobacco habit.

SQUAMOUS CELL CARCINOMA

Early squamous cell carcinoma often presents as a white patch (leukoplakia), red patch (erythroplakia), or a mixed red and white lesion (erythroleukoplakia). With time, superficial ulceration of the mucosal surface may develop (Figure 14). As the lesion grows, it may become an exophytic mass with a fungating or papillary surface (Figure 15); other tumors have an endophytic growth pattern that is characterized by a depressed, ulcerated surface with a raised, rolled border (Figure 16). Pain is not a reliable indicator as to whether a particular lesion may be malignant; larger, advanced carcinomas will often be painful, but many early oral cancers will be totally asymptomatic or may be associated with only minor discomfort.

The most common site for intraoral carcinoma is the tongue, which accounts for around 40 percent of all cases in the oral cavity proper. These tumors most frequently occur on the posterior lateral border and ventral surfaces of the tongue. The floor of the mouth is the second most common intraoral location. Less-common sites include the gingiva, buccal mucosa, labial mucosa, and hard palate.

The lateral tongue and floor of mouth (with extension back to the lateral soft palate and tonsillar area) combine to form a horseshoe-shaped region of the oral mucosa, which is at greatest risk for cancer development. There are two major factors that may explain why this region is at high risk: first, any carcinogens will mix with saliva, pool in the bottom of the mouth, and constantly bathe these sites; secondly, these regions of the mouth are covered by a thinner, nonkeratinized mucosa, which provides less protection against carcinogens.

It is important for the clinician to be aware of this high-risk region when examining the oral cavity. During an examination, if a tongue blade or other instrument is used simply to depress the tongue in order to see the rest of the mouth, then the two most common sites for intraoral cancer will be hidden. It is recommended that a cotton gauze be used to grasp the tip of the tongue, allowing it to be pulled upward and to each side so that the lateral tongue and oral floor can be adequately seen.

In addition to the oral cavity proper, squamous cell carcinomas also often develop on the lip vermilion and the oropharynx. Vermilion carcinomas show a striking predilection for the lower lip, and usually occur in light-skinned individuals with a long history of actinic damage. The lesion usually arises in an actinic cheilosis, a premalignant condition that is akin to actinic keratosis of the skin. Actinic cheilosis is characterized by atrophy of the vermilion border, which may develop dry, scaly changes. As the condition progresses, ulcerated sites may appear which partially heal, only to recur at a later date (Figure 17). (The patient often mistakes these recurring ulcerated lesions for “fever blisters.”) The evolving cancer slowly becomes a crusted, nontender, indurated...
Figure 14  Squamous cell carcinoma. Ulcerated lesion of the ventral tongue/floor of mouth.

Figure 15  Squamous cell carcinoma. Exophytic, papillary mass of the buccal mucosa.

Figure 16  Squamous cell carcinoma. Deeply invasive and crater-like ulcer of the anterior floor of mouth and alveolar ridge. The lesion had eroded into the underlying mandible.

Figure 17  Actinic cheilosis. Atrophic and ulcerated changes of the lower lip vermilion. Biopsy revealed early invasive squamous cell carcinoma.

Figure 18  Squamous cell carcinoma. Crusted, ulcerated mass of the lower lip vermilion.

Figure 19  Squamous cell carcinoma. Red, granular lesion of the left lateral soft palate and tonsillar region.
ulcer or mass (Figure 18). Oropharyngeal carcinomas have a clinical appearance that is similar to cancers found in the oral cavity proper (Figure 19). Such tumors often arise on the lateral soft palate and tonsillar region, but also may originate from the base of the tongue. Unfortunately, such tumors are typically larger and more advanced at the time of discovery than are more anterior cancers of the oral cavity. Presenting symptoms often include difficulty in swallowing (dysphagia), pain during swallowing (odynophagia), and pain referred to the ear (otalgia).

Verrucous carcinoma is a low-grade variant of oral squamous cell carcinoma and comprises approximately three percent of all primary invasive carcinomas of the oral mucosa. It is often associated with long-term use of smokeless tobacco, although examples also occur among nonusers. This tumor occurs more often in older men, although many examples have also been documented in older women in areas of the country, such as the rural South, where the habit of snuff dipping has been popular among women. Verrucous...
Carcinoma most commonly occurs on the buccal mucosa, the mandibular or maxillary vestibule, and the mandibular or maxillary alveolar ridge/gingiva—often corresponding to the site of tobacco placement within the mouth. The tumor presents as a diffuse, thickened plaque or mass with a warty or papillary surface (Figure 20). The lesion is usually white, although some examples with less keratinization may appear pink. In tobacco users, tobacco pouch keratosis may be seen on the adjacent mucosal surfaces; examples in nonusers of tobacco may arise from lesions of so-called proliferative verrucous leukoplakia. Because verrucous carcinoma is slow growing, exophytic, and well differentiated, it is associated with a much better prognosis than conventional squamous cell carcinoma of the mouth. Treatment usually consists of surgical excision without the need for neck dissection because metastasis is rare. However, local recurrences may develop and require re-excision. Also, lesions that arise from proliferative verrucous leukoplakia may recur and undergo dedifferentiation into a more aggressive conventional squamous cell carcinoma.

Metastases from oral squamous cell carcinomas most frequently develop in the ipsilateral cervical lymph nodes. Tumors from the lower lip and floor of mouth may initially involve the submental nodes. Contralateral or bilateral cervical metastases also can occur, especially in tumors of the base of tongue, in advanced tumors, and in tumors that occur near the midline. Involved nodes usually are enlarged, firm, and nontender to palpation. If the tumor has perforated the capsule of the involved node and invaded into the surrounding connective tissue (extracapsular
spread), the node will feel fixed and immovable. As many as 30 percent of oral cancers have cervical metastases, either palpable or occult, at the time of initial evaluation. In particular, the tongue has a rich blood supply and lymphatic drainage, which accounts for the fact that up to 66 percent of patients with primary tongue lesions have neck disease at the time of diagnosis. Distant metastases are most common in the lungs, but any part of the body may be affected.

**Staging**

Staging of oral cancer is important for establishing proper treatment and determining prognosis. Tumors are staged using the TNM system, where T represents the size of the primary tumor, N indicates the status of the regional lymph nodes, and M indicates the presence or absence of distant metastases. This system is outlined in Table 3.

Survival of patients with oral and oropharyngeal cancer is strongly related to the stage of disease at diagnosis. According to the 1973-to-1988 SEER data from the National Cancer Institute, the five-year relative survival rate for patients with localized disease is 81.9 percent. However, the survival rate drops to 46.4 percent for patients with regional spread and to 21.1 percent for those with distant metastases (Table 4).9

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### Table 4: Five-year Relative Survival Rates for Oral and Oropharyngeal Cancer (SEER Data, 1992 to 1997)\(^9\)

<table>
<thead>
<tr>
<th>Stage</th>
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<th></th>
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<tr>
<td></td>
<td>Total</td>
<td>Male</td>
<td>Female</td>
<td>Total</td>
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<td>Female</td>
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<tr>
<td>Localized</td>
<td>81.9</td>
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<tr>
<td>Regional Spread</td>
<td>46.4</td>
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<td>47.3</td>
<td>48.4</td>
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<tr>
<td>Distant Metastasis</td>
<td>21.1</td>
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<td>24.3</td>
<td>21.4</td>
<td>21.8</td>
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<tr>
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<td>59.8</td>
<td>58.4</td>
<td>57.3</td>
<td>60.6</td>
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### Table 5: Components of an Oral Cancer Examination\(^*\)

1. **Extraoral examination**
   - Inspect head and neck.
   - Bimanually palpate lymph nodes and salivary glands.

2. **Lips**
   - Inspect and palpate outer surfaces of lip and vermilion border.
   - Inspect and palpate inner labial mucosa.

3. **Buccal mucosa**
   - Inspect and palpate inner cheek lining.

4. **Gingiva/alveolar ridge**
   - Inspect maxillary/mandibular gingiva and alveolar ridges on both the buccal and lingual aspects.

5. **Tongue**
   - Have patient protrude tongue and inspect the dorsal surface.
   - Have patient lift tongue and inspect the ventral surface.
   - Grasping tongue with a piece of gauze and pulling it out to each side, inspect the lateral borders of the tongue from its tip back to the lingual tonsil region (Figure 21).
   - Palpate tongue.

6. **Floor of mouth**
   - Inspect and palpate floor of mouth.

7. **Hard palate**
   - Inspect hard palate.

8. **Soft palate and oropharynx**
   - Gently depressing the patient’s tongue with a mouth mirror or tongue blade, inspect the soft palate and oropharynx.

\(^*\)A good oral examination requires an adequate light source, protective gloves, 2x2 gauze squares, and a mouth mirror or tongue blade.
DIAGNOSIS AND TREATMENT

Because most individuals are seen more commonly by primary care physicians and general dentists than by specialists, it is important for these clinicians to perform screening examinations to identify potential oral and pharyngeal cancers. Table 5 summarizes the recommended components of an oral cancer examination (Figure 21). When a suspicious lesion is identified, a conventional biopsy using a scalpel or small biopsy forceps remains the best and most accurate means of assessing it. As stated by Alexander et al., “Noninvasive screening techniques such as cytologic testing (including brush biopsy)… have many pitfalls and should not be considered as substitutes for biopsy when there is concern about malignancy.” The biopsy can be obtained by the primary caregiver or by referral to a head and neck specialist (e.g., otolaryngologist/head and neck surgeon, oral and maxillofacial surgeon, etc.).

In addition to the need for improved early detection by clinicians, it is also important that the patient and general public are knowledgeable about the disease. Delays in identification and recognition of suspicious lesions contribute to advanced stage at diagnosis and lower survival statistics.

A complete, detailed discussion about the management of oral cancer and precancerous lesions is beyond the scope of this article. Generally speaking, it has been recommended that leukoplakias that show moderate epithelial dysplasia or worse be removed or destroyed if possible. The management of lesions showing mild dysplasia depends on the size, location, and apparent cause of the lesion. Sometimes early dysplastic lesions may be reversible if the source of irritation (e.g., smoking) can be eliminated. Molecular markers, such as DNA content and loss of heterozygosity, hold the promise of becoming important tools for predicting the risk of malignant transformation for oral leukoplakias.

The patient with invasive oral cancer is best managed by a coordinated, multidisciplinary team of health care professionals, which may include a head and neck surgeon, oral and maxillofacial pathologist, general pathologist, radiation oncologist, neuroradiologist, reconstructive surgeon, general oncologist, general dentist, oral and maxillofacial surgeon, maxillofacial prosthodontist, dental hygienist, nurse specialist, speech pathologist, nutritionist, and tobacco cessation counselor.

Up to 15 percent of individuals with oral cancer have been identified to harbor a second primary cancer; therefore, it is important that a complete head and neck examination, including the larynx, is performed. Many clinicians perform an endoscopic examination to include the larynx, esophagus, trachea, and lungs in order to identify other potential lesions in the high-risk patient. For patients who present with a neck mass but no obvious primary site (or if the neck mass is more amenable to biopsy than the primary tumor), a fine needle aspiration remains the diagnostic method of choice rather than an open biopsy, because open biopsy has been reported to be related to a lower survival rate when not accompanied by a simultaneous neck dissection.

Imaging studies are now routinely performed to evaluate the primary tumor and neck disease. Both contrast-enhanced computed tomographic (CT) scans and magnetic resonance imaging (MRI) may be utilized in determining the extent of the primary tumor, invasion, regional lymph node status, and distant metastatic disease, thereby providing important staging information. Positron emission tomography (PET) scans are also becoming an increasingly popular tool for the identification of primary, recurrent, and metastatic disease.

Treatment options are variable and depend on the size and location of the primary tumor, lymph node status, presence or absence of distant metastases, the patient’s ability to tolerate
treatment, and the patient’s desires. Surgery and/or radiation therapy remain the gold standards for treatment of cancers of the lip and oral cavity. Oropharyngeal cancer may be treated with surgery and/or radiation therapy for early-stage disease. For advanced-stage disease, surgery with adjuvant radiation therapy may be indicated, whereas recent evidence suggests that the addition of chemotherapy to radiation therapy may provide a survival advantage over radiation therapy alone in this population.115,116 It is important to take into account disease status and prevalence of occult disease in the neck when evaluating primary cancers of the lip, oral cavity, and oropharynx.117 Regardless of the treatment modality used, many patients will require consideration of problems related to airway protection, enteral feedings, xerostomia, mucositis, dysphagia, and voice change.

REFERENCES

Oral Cancer and Precancerous Lesions
